

Deadline

A Newsletter for
Micro Planner
Users

WINTER 1988

Macs and PCs at Smith Kline & French

Richard Castor, Director of Distributed and End-User Computing at Smith Kline & French, the large pharmaceutical company, recently started using Micro Planner for Windows.

According to Mr. Castor, "Micro Planner is a solid Windows application. Throughout the evaluation of the product I didn't run into even one bug. We have used TimeLine and Microsoft Project, and we are much happier with Micro Planner."

Smith Kline & French are using Micro Planner for Windows for a variety of tasks, including MIS planning and LAN management. They also use the Macintosh version of Micro Planner for new drug development as well as clinical testing. Richard hopes to have MPI visit the Philadelphia area soon for more training on both products.



Bill Monteith of
Armco Steel
uses Micro
Planner on
Macs and PCs
and in networks.

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- Training offered in more cities
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A/UX Version now available
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Armco Steel

Bill Monteith, Director of MIS for Armco Steel in Middletown, Ohio, has a large number of Micro Planner users on both Macintosh and IBM PS/2's. "We have standardized on Micro Planner because of the resource leveling feature, the ease of use, and the fact that Micro Planner is the only project management system to run on both the Macintosh and the IBM."

"This way we can share or swap files on our network in a completely transparent fashion. People who build a project on the Mac can then transfer it to someone who is using an IBM machine.

They can then open the project file using the Windows version of Micro Planner as if they built the project themselves!"

Free Micro Planners for Schools

MPI is offering to qualified educational institutions software and documentation for classroom instruction. Schools will receive one copy of the Macintosh demonstration software with permission to copy. They will also receive up to 30 full sets of Micro Planner Version 5.9 documentation.

This is an excellent opportunity for students to learn the basics of project management. For details contact our San Francisco office, 415-788-3324.

New Products

Start Up Kits

We will be offering Micro Planner start up kits that will help users construct projects extremely quickly. Each kit will include 5 actual completed projects, and will be offered in the following areas:

- Real Estate Development
- Software and Hardware Development

Each kit will include, for each of the 5 sample projects, an outline that discusses the structure of the project, a Micro Planner logic network (complete with tasks, zones, responsibilities, and resources), and an instruction booklet.

Cost: \$99 per kit.

Project Exchange for Windows

This add on for our new PC product is now available. It allows you to merge multiple projects from separate files and facilitates importing and exporting data to and from other micro software packages (eg spreadsheets and databases). *Cost: \$100.*

New Version of Project Exchange for Mac

We now offer a new, more powerful version of this product for the Mac. Version 1.08 has extended files and allows you to import/export parts of your project (eg you can indicate zones and responsibilities of a project

instead of selecting each activity individually). It also imports files from MacProject 2 and includes a new manual. (All registered Project Exchange users have been sent the new software and documentation. If you have not received yours, please contact our San Francisco office immediately). *Cost: \$100.*

New Version of Micro Planner on the Mac

The most recent version of Micro Planner for the Macintosh is 6.1e, which started shipping November 15. Version 6.1e is A/UX compatible, which means it runs on Apple's version of UNIX on the Mac II or IIX. Updates to Micro Planner 6.1e are \$10 when you send in your 6.0 program disk.



Project Exchange is now more powerful and is also available on the PC.

Helpful Hints

Cloning logic using Project Exchange

In building a project you may have a series of activities that occurs multiple times. For instance, in constructing a 5 story building, each floor might undergo the same finishing steps. You will want to only define these steps once (eg. for the first floor) and then reproduce them for each of the 4 other floors. This is one of the uses of Project Exchange. The process is outlined below.

Step 1: Open Project Exchange

Step 2: Open the partially completed project you are working on.

Step 3: Select the activities you wish to reproduce and copy them to the clipboard.

Step 4: Choose "Import Specifications" from the "Options" menu. Type an "A" in the prefix column so all the event numbers for the activities you paste in will start with an "A".

Step 5: Choose "Paste" from the "Edit" menu.

These selected activities are now added to your project. The only difference between the copies and the originals is that the copies will have an "A" preceeding each event number. In the example above with 5 floors of the building to finish, you would paste in the copied activities a total of 4 times, each time numbering the events with a different prefix (eg.A,B,C,D).

Training

Training continues to be the best way to take advantage of the power of Micro Planner as a management tool. Recognizing this, we have significantly increased the number and location of our classes. We have also introduced a course geared to the advanced Micro Planner user. Consult the schedule for the most convenient class for you. We also offer private classes taught at your location. Contact us for details.

Introductory Course

This two-day course deals with project management in the real world. Starting with the basics, a sample project is

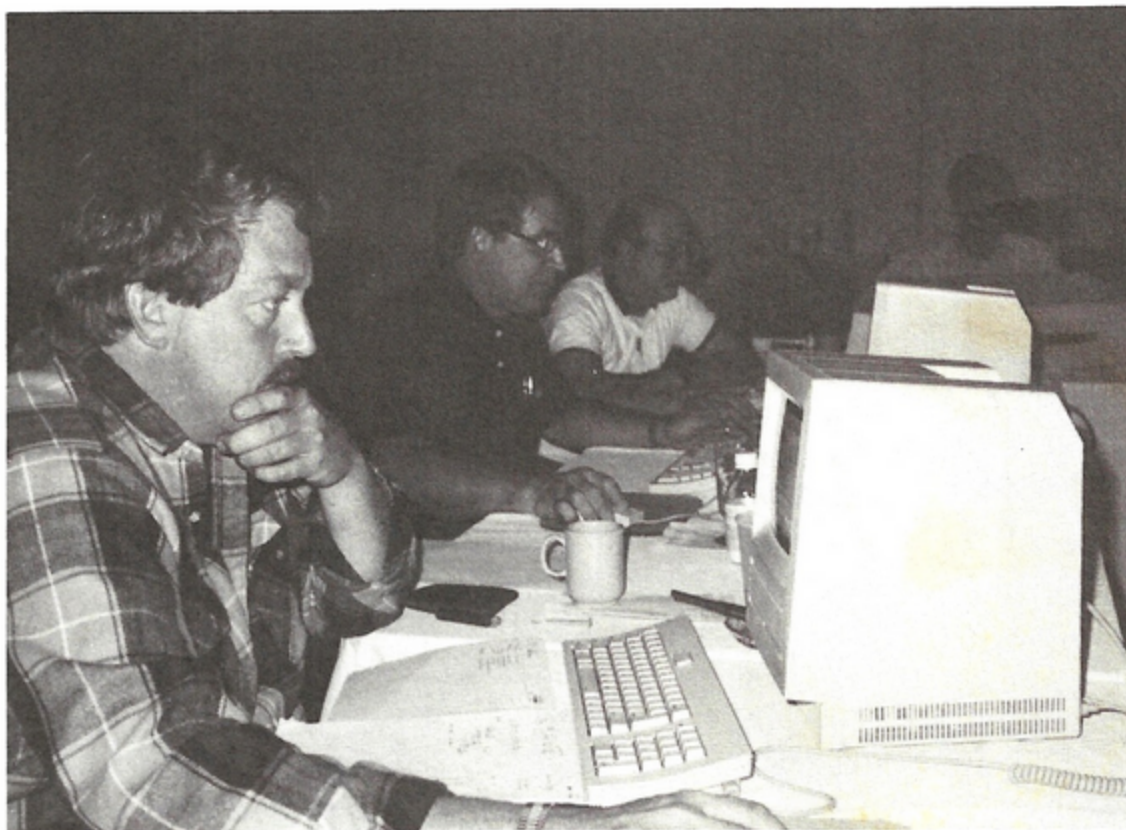
then traced from inception through completion. Specific areas include: the project life cycle, constructing networks, resourcing, and tracking progress. *Cost: \$350 per person. Prerequisites: None.*

**Advanced Course
(New Offering!)**

This brand new one-day course is designed for the power user of Micro Planner. Topics include: Project Exchange, managing multiple projects, sophisticated resourcing, and using spreadsheets with Micro Planner. *Cost: \$275 per person. Prerequisites: A solid knowledge of Micro Planner and the principles of project management.*

**Winter
Course
Schedule**

	Introductory Class	Advanced Class
San Francisco	Dec 7-8 Feb 1-2 Apr 5-6	Dec 9 Feb 3 Apr 7
Boston	Oct 18-19 Dec 13-14 Feb 7-8	Oct 20 Dec 15 Feb 9
Los Angeles	Jan 25-26 Mar 21-22	Jan 27 Mar 23
Washington, DC	Jan 10-11	Jan 12
New York	Jan 31-Feb 1	Feb 2
Chicago	Jan 24-25	Jan 26
Denver	Jan 31-Feb 1	Feb 2



Introductory and advanced training courses are now being offered in many cities.

Briefs

For the eighth month in a row, Micro Planner ranked on Softsel's best seller's list, finishing in August at number 6...The biggest growth area for Micro Planner - hardware/software development companies.

Micro Planner Version 6 was recently successfully tested on the Mac IIX, Apple's latest 68030-based machine. More about our UNIX product in future newsletters. Microsoft is now shipping both Windows 286 and 386. Micro Planner works on both these, as well as Versions 2.01 and 2.03.

Aldus Manages Development

Sheldon Travis is a project manager for Aldus Corporation, the makers of Page-maker software. Sheldon had been a user of Micro Planner for the Macintosh before switching to the IBM version. The program's network diagramming capability (widely known as PERT) is ideal for the event sequencing and resource balancing that his job calls for. And the program on the PC looks the same as the Mac version, making it easy to get up and running.

In the past, with programs such as Harvard, Sheldon spent 60% of his time tracking and planning projects. Since Micro

Planner is much easier to use, he spends only 20% of his time tracking the project and has more time to actually write software.

Finally, Sheldon likes the reports. "Everyone who's seen the PERT charts I create in Micro Planner has the same response," he affirms, "Where can I get it and when can I get it?"

Micro Planner Approved for Novell, 3 COM, and Tops

As a result of recent tests, Micro Planner is now approved to run Novell, 3 COM, and TOPS networks. All three networks allow you to connect Macs with IBM/DOS machines.

All this networking capability means that PC and Mac users can transfer their files back and forth with ease. And that a single copy of Micro Planner residing on a file server can be launched by multiple users on the network. Finally, on a network, additional Micro Planner licenses are significantly less expensive. (Node licenses list for \$299 each.)

The next upgrade of Micro Planner will include file locking, which allows multiple users on a network to access data files at the same time. All but the first user will be able to read only, not update.

Gulfstream Aerospace

Another user of Micro Planner on both the Macintosh and the PC is Gulfstream Aerospace. Ed Flinn, Director of Engineering, is responsible for 50 engineers. They have an HP9000 networked to HP Vectras which are IBM compatible. Gulfstream uses Micro Planner for Windows for their project management to analyze resource and time critical activities. According to Ed, "Micro Planner is the key to new area's success this year. We can get status reports quickly and easily using Micro Planner." The company's Macs are also networked with the HP network so they can share Micro Planner files.

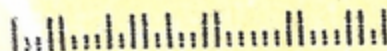
Micro Planning International

235 Montgomery Street, Suite 840

San Francisco, CA 94104

Deadline

Mr. Walker Watson
Administrator
Harris GASD
361 Ave De La Vista
Indianapolis, FL 32903



Reply Card

Please contact me about the following:

☐ Training Courses

City _____ Date _____ Course _____

☐ Private Training

☐ Consulting

☐ Other _____

Order Form

	Price	Qty	Total
Start up kits			
Real Estate Develop.	\$99	_____	_____
Hard/Soft Develop.	\$99	_____	_____
Project Exchange			
<i>For Macintosh:</i>			
New Version (Version 1.08)	\$100	_____	_____
<i>For Windows</i>			
	\$100	_____	_____
Micro Planner for Mac Version 6.1e			
New purchase	\$595	_____	_____
Upgrade from V6.0*	\$10	_____	_____
Upgrade from V 5*	\$100	_____	_____
Micro Planner for Windows			
New purchase	\$595	_____	_____
Third Party Products			
MacPlot Professional	\$319	_____	_____
MORE	\$249	_____	_____
TOPS (for Mac)	\$229	_____	_____
TOPS (IBM & Compat)	\$369	_____	_____
Microsoft Windows 286	\$79	_____	_____
Microsoft Windows 386	\$179	_____	_____
Microsoft Mouse	\$139	_____	_____
Subtotal (Includes ship UPS gr)		\$ _____	
Sales tax (CA residents add 6.5%)		_____	
Total		\$ _____	

Send this form, any required disks and payment to:

Micro Planning International Order Processing

235 Montgomery, Suite 840

San Francisco, CA 94104

Tel (415) 788-3324 Fax (415) 788-3405

☐ Please find my purchase order enclosed

☐ Please find my check enclosed

☐ Please bill my Mastercard or VISA

Expiration Date _____

* Send disk along with order

Walker W. Watson**AGENDA**3/5/90MONDAY

~~9:15 AM~~ Micro Ease Diane Nelson 758-3456⁵⁴ Computer Instructor
1801 Robert Fulton
66 to Dulles Airport Toll 50¢
3rd Exit Hunter Mill Rd. 25¢
Left on Hunter (South) to Shrines Valley turn right
2nd on right Robert Fulton, 1st bldg on right

2:00 PM Computing Analysis Corp. John McLynn 527-5527 Mac Support Analyst
1400 Wilson - METRO to Rosslyn
out exit to right up hill on Wilson 3 blocks to Oak
cross Oak to Architect Bldg. enter on Oak
pass elevator last door on right

3/6/90TUESDAY3/9/90FRIDAY

9:00 AM Valencia Jr. College Randy Coorough 407-299-5000 Instructional
Bldg 4, Room 104

Call Frank McLanis 269-6680

Kate Straten 453-8940

Creative Associates

Talent Tree -

- Del Kyger - Sales Mgr Creative Corp 894-0789

3:30 pm 1225 E. Columbia Mills 100y rd exit A

Shane left in mch